



WHAT WILL YOU LEARN?

Body Language: Reading Body Language as a Sales Tool will help participants to understand why they need to capitalize on these techniques when trying to figure out others, and when trying to appear trustworthy themselves. Having body language that is congruent with what we are saying is one essential ingredient. This one-day training course will help participants to read facial and full body language in others, to think about how they project themselves, and to consider the message behind the words.

WHAT SKILLS WILL YOU DEVELOP?

- Apply your knowledge of body language to improve communication
- Understand the impact of space in a conversation and nuances of body language for a range of areas
- Use superior mirroring and matching techniques to build rapport
- From hand shaking with confidence to success creation

WHY TRAIN WITH US?



At ellabates.com, we hold 20 years in Corporate Training standing firm as the provider of dynamic training experience utilizing our guaranteed corporate training success formula, trainingx3. www.ellabates.com 905 914 0029 www.trainingx3.com

TrainingX3™

Our proprietary TrainingX3 method provides 3 huge advantages of Knowledge Retention, Transfer and Structured Support. This powerful designed Improves productivity & adherence to quality standards, enhance employee skills & abilities, boost staff adoption of management's strategic goals, amplify ability & responsiveness to change, help turn plans into actuality, fill the knowledge gaps to boost staffs' position portfolio. With our guaranteed corporate training formula, we will give your organization the Learning Culture to Retain & Attract talent by investing in your people with our dynamic training facilitation.