



### WHAT WILL YOU LEARN?

Body Language: Reading Body Language as a Sales Tool will help participants to understand why they need to capitalize on these techniques when trying to figure out others, and when trying to appear trustworthy themselves. Having body language that is congruent with what we are saying is one essential ingredient. This one-day training course will help participants to ready facial and full body language in others, to think about how they project themselves, and to consider the message behind the words.

### WHAT SKILLS WILL YOU DEVELOP?

- Apply your knowledge of body language to improve communication
- Understand the impact of space in a conversation and nuances of body language for a range of area
- Use mirroring and matching techniques to build rapport
- Shake hands with confidence & Dressing for Success

### WHAT IS INCLUDED

Instruction by an expert facilitator PLUS specialized manual and course materials.



Does your organization see a need to create a strong Learning culture of sharing, knowledge retention and talent retention advantage? We hold 20 years in Corporate Training standing firm as the provider of dynamic training experience from Needs Analysis, to Design & Facilitation of your learning to Evaluation and Support. Find out how we can help your organization be the leader in investing in your people today. +1 905 914 0029 [ella@ellabates.com](mailto:ella@ellabates.com) [www.ellabates.com](http://www.ellabates.com)